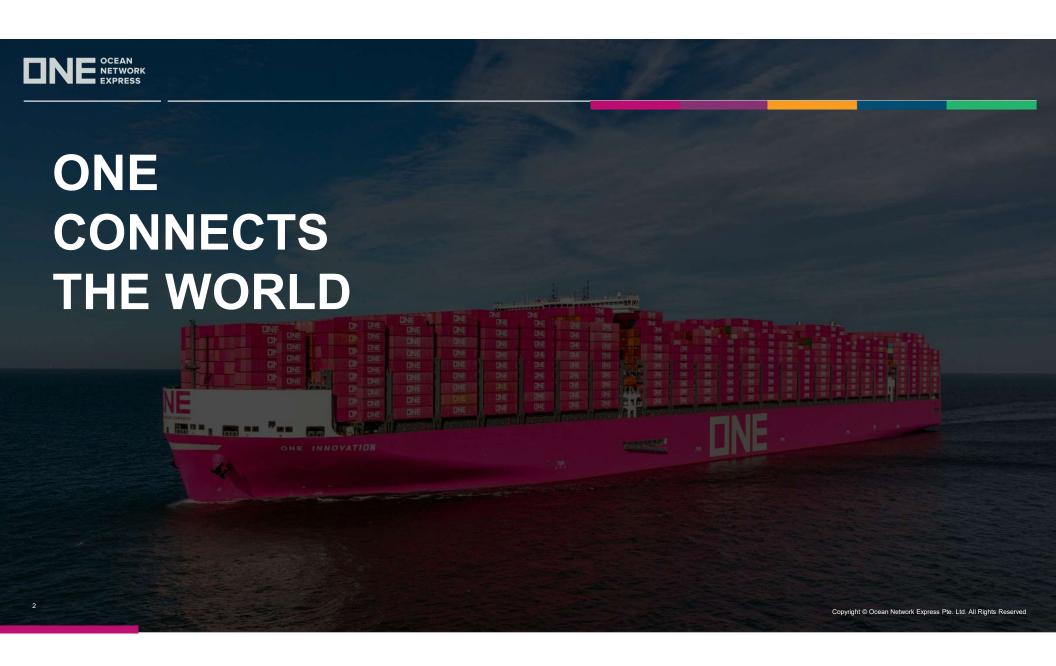
Yokohama Kawasaki International Port Seminar

17th July 2025

AS ONE, WE CAN.



PT. Ocean Network Express Indonesia



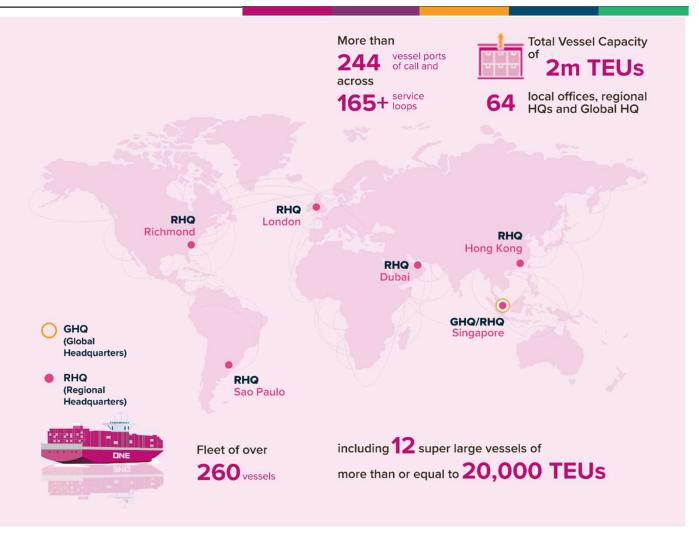


ONE CONNECTS THE WORLD



As one of the world's largest liner shipping companies, we offer an expeditious and a reliable international network to 120 countries and beyond.

We believe in harnessing innovation and technology to bring new opportunities to businesses by providing them access to what they need from around the globe.

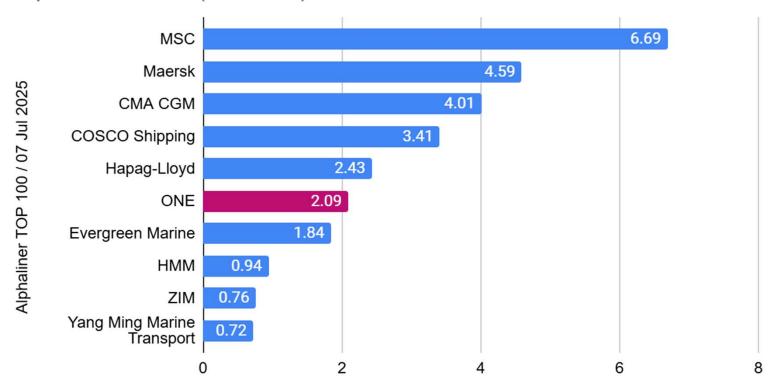


3



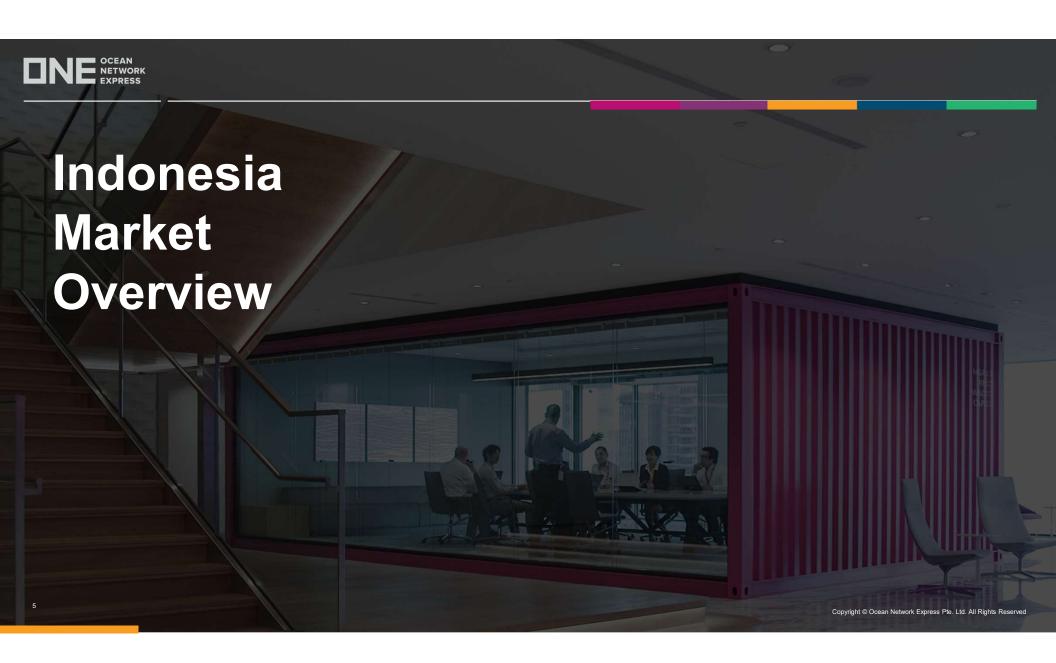
ONE's Fleet size in Competition

Operation Size (mil TEU)



Source: https://alphaliner.axsmarine.com/PublicTop100/

4





Indonesia Market Overview in CY2024

Indonesia Export & Import Volume (TEU)

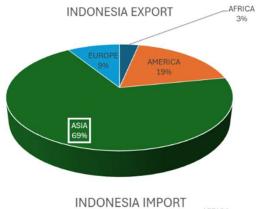
(Unit: TEU)

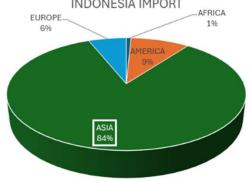
CY2024

Export	Jakarta	2.179.059
	Surabaya	700.412
	Semarang	389.118
	Belawan	408.574
	Others	214.015
	Total Export	3.891.177

Import	Jakarta	2.517.811
	Surabaya	734.692
	Semarang	357.418
	Belawan	277.992
	Others	83.398
	Total Export	3.971.310

Grand total (Exp.+ Imp.) 7.862.487





Source: Seabury + PT.Ocean Network Express Indonesia original investigation.





ONE's Japan Indonesia (JID) Service



Key Service Strength

- Focused trade lane between Japan, Singapore and Indonesia
- Consistent and dependable service with minimal disruptions
- Access to key ports in Japan, Singapore and Indonesia with optimized routing for faster delivery times

Port Rotation

(Terminals are subject to change)

ORIGIN	CODE	ETA	ETD	TERMINAL
TOKYO	TYO	SAT	SUN	OHI NO.3-4 TERMINAL
YOKOHAMA	YOK	SUN	SUN	MINAMI HONMOKU MC 1-2 3 4
YOKKAICHI	YKK	MON	MON	YOKKAICHI KASUMIGAURA KITA FUTO
NAGOYA	NGO	TUE	TUE	TOBISHIMA CONTAINER BERTH (TCB)
KOBE	UKB	WED	WED	ROKKO ISLAND (C.4 5)
SINGAPORE	SIN	WED	FRI	PSA SINGAPORE
JAKARTA	JKT	SAT	MON	JAKARTA INTERNATIONAL CONTAINER TERMINAL
SINGAPORE	SIN	TUE	THU	PSA SINGAPORE
TOKYO	TYO	SAT	SUN	OHI NO.3.4 TERMINAL

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ONE: Driving Yokohama's Business Growth

- > ONE serves Yokohama, as one of a major Japanese port, through JID service.
- > Key Commodities:
 - Exports: auto parts, foodstuff, natural rubber, plywood, medical instruments and electronics.
 - o Imports: auto parts, waste paper, plastics/rubbers (polyester, etc.) and household goods.

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ONE's Strategic Advantage at Yokohama

Yokohama as Gateway to Local Ports:

A crucial hub, linking ONE to key smaller Japanese ports in the northeast (Tomakomai, Hachinohe, Sendai, Onahama, Hitachinaka, Ofunato, Kashima).

Enhanced Operational Flexibility:

Yokohama's prime location, combined with Tokyo and Kawasaki, boosts our operational efficiency and service agility across Japan.



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Introduction of "Sustainable Growth"



"Sustainable Growth"

- Successful integration and establishment
- Achieved Top-tier profitability with a net profit of USD 34.5 billion within the first five years
- Long term <u>contribution to broader</u> stakeholders
- Grow sustainably as a global social infrastructure
- Commitment to <u>industry decarbonization</u>



"Sustainability" as ONE's New Key Success Factor

Investing into Sustainability as new pillar of competition



Continue to improve our major competency

Secure Economy of Scale

Decarbonization
Financial stability
Sustainable organization

Sustainable Growth



Fleet Investments (1/2)

ONE's fleet will see significant enhancements with a variety of new vessels scheduled for delivery through 2026, including 12 dual-methanol vessels arriving in 2027-2028.

Fleet investments and commitments

Phase in	Size TEU	No. of Vsl				
FY2020	12K	4				
FY2020-21	15K	4				
FY2022	12K	4				
FY2023	15K	4				
FY2023	24K	6				
FY2024	15K	6				
FY2024	7K	10				
FY2025	13K	10				
FY2026	13K	10				

Investing in newbuildings

ONE has actively expanded its core fleet to meet customer demand for future sustainable supply chains. These investments are part of ONE's green strategy and decarbonization plans.





Fleet Investments (2/2)

Naming ceremony held on 17th June 2025 ONE Singapore (13,900 TEU) -6^{th} vessel in a series of 20 ammonia/methanol ready container vessels.







ONE's Sustainability Priorities and Green Strategy

OUR SUSTAINABILITY PRIORITIES

ONE aims to be sustainable and resilient, and a trusted partner for our customers in delivering global shipping solutions



Environment



Social



Governance





Vision

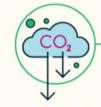
To be a global leader in the realization of environmentally sustainable shipping



Mission

To achieve carbon net-zero shipping via best practices and open collaboration

INITIATIVES



01 - DECARBONIZATION

Green Investment

Alternative Fuels

Operational Efficiency

Ecosystem Building

Carbon Management



02 - ENVIRONMENTAL

Ship Recycling

Environmental Conservation



ONE's Digital Transformation

We aim to deliver superior customer experience through the following channels of digital transformation:

PEOPLE

Sales and CS Operating Model



- Omni-channel experience
- Partner integration

PROCESS

Operational Excellence



- Hassle-free planning and simple shipment management
- Supply chain visibility

SYSTEM

Data-driven Enterprise



- Integrated sales
- Servicing CRM platform



ONE's Digital Solutions

Our suite of solutions leverage on digital technology to transform our current business model. They are designed to deliver significant benefits, including improved operational efficiency and enhanced customer experience.









ONE DELIVERS YOUR EVERYDAY

www.one-line.com